

## 1. Qualifications and Experience

### Key Principals

Over 400 people comprise the W. M. Jordan family. The firm is a multi-generational, family-owned company that values every member of our team. The proposed team is expert in working with local subcontractors and has the knowledge and experience needed to successfully complete the project. Our key principals for the Central Virginia Training Center project includes:



**C. J. "Skip" Smith, III - Vice President and Project Executive**

During Skip Smith's 23 years with W. M. Jordan Company, he has served as an Assistant Superintendent, Superintendent and Project Manager. As Project Executive, Skip will focus on client satisfaction, developing and maintaining strong relationships with the Owner. The Project Executive supports, guides and mentors the Project Team to ensure project coordination and quality control. Skip selects the other team members based on experience and availability and establishes the Comprehensive Project Schedule with the team. He concentrates on the big picture-allocating resources as required to be sure the team maintains the approved project budget and schedule throughout the project. Notable projects include:

- ***Patrick Henry Building (Renovation of the Old State Library)***, Richmond, Virginia - 171,819 square feet, conversion of historical building into government offices
- ***Washington Building***, Richmond, Virginia - approximately 130,100 square feet, renovation of an existing government office building
- ***VCUHS Critical Care Hospital***, Richmond, Virginia - 369,865 square foot bed tower with 232 beds
- ***Westminster Canterbury of the Blue Ridge***, Charlottesville, Virginia - 367,880, square feet, CCRC Expansion, Design Build
- ***Williamsburg Landing***, Williamsburg, Virginia - 244,405 square feet, expansion to CCRC includes cottages, wellness center, and apartment building
- ***Lakewood Manor***, Richmond, Virginia - 196,300 square feet, expansion to CCRC includes health services, 3 villas, and 14 cottages
- ***The Village at Woods Edge***, Franklin, Virginia - 53,616 square feet, 28 cottage expansion with dining facility
- ***Police Headquarters Facility***, Newport News, Virginia - 65,874 square feet of construction, Design Build
- ***Poquoson Elementary School***, Poquoson Virginia - 84,300 square feet of construction
- ***Springdale at Lucy Corr Village***, Chesterfield, Virginia - additions of 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces

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**Mark Reilly** - Project Manager

Mark will be responsible for coordinating design and construction team activities and will be the primary contact for all construction matters. He has 20 years of experience managing new construction and complex renovations for commercial, senior living, and education projects. Mark is currently managing the construction of New Kent High School, New Kent County Virginia. Notable projects include:

- ***New Kent High School***, New Kent County, Virginia - 243,700 square foot, two-story high school
- ***Springdale at Lucy Corr Village***, Chesterfield, Virginia - additions of 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces
- ***Lakewood Manor***, Richmond, Virginia - 196,300 square feet, expansion to CCRC includes health services, 3 villas, and 14 cottages
- ***Peter Jefferson Place, III***, Charlottesville, Virginia - 62,609 square feet, shell office building
- ***Peter Jefferson Place, VI***, Charlottesville, Virginia - 70,022 square feet, shell and core office building
- ***Peter Jefferson Place, 7***, Charlottesville, Virginia - 70,022 square feet, shell and core office building



**Russell "Rusty" Balderson** - Project Estimator

Rusty has more than 24 years experience in the construction industry, including general contracting, construction management and design/build services. He will work directly with the Project Manager, Design Team, and Owner, prepare budget estimates and schedules, perform value engineering, solicit subcontractor and supplier pricing, schedule and sequence subcontractors and suppliers, prepare final contract estimate, and write subcontractor contracts and purchase orders. Notable projects include:

- ***Springdale at Lucy Corr Village***, Chesterfield, Virginia - additions of 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces
- ***Air Force/Navy Dormitory***, Fort Lee, Virginia - Design/Build five-story military housing building with 300 two-person dormitory rooms, Company Headquarters, and common areas
- ***Courtyard Marriott at Virginia Center Commons***, Glen Allen, Virginia  
This 87,940 square foot, 4-story, 150 room hotel includes meeting rooms and a restaurant with bar.
- ***Residence Inn***, Chester, Virginia - 4-story, 95,832 square foot hotel



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- **Henrico Medical Office Building**, Richmond, Virginia - 2-story, 95,040 square foot shell and core of medical office building with sitework and tenant build out for Cardiovascular medical practice
- **Charlottesville Transit Service Operations Center**, Charlottesville, Virginia  
New operations center includes renovations to an existing office and warehouse building, construction of a new fleet maintenance building, two fuel and wash buildings, and bus parking canopies.
- **VSU Howard Quad Student Housing**, Petersburg, Virginia - two 232 bed residence halls of approximately 118,000 gsf.



### T. Wayne Birdsong - Project Superintendent

As Project Superintendent, Wayne will work directly with the Project Manager, coordinate all subcontractors, suppliers, and construction personnel, perform field inspections to ensure each project conforms to specifications, recognize/ review problem areas with the construction team, ensure a safe job site environment, procure tools and materials in a timely manner to meet the project schedule, prepare daily reports on progress and materials used, and create and complete final punch lists. Wayne began his career at W. M. Jordan Company as a Carpenter Foreman. He was promoted to Assistant Superintendent and then Project Superintendent. Wayne has 31 years construction experience and supervised a number of major projects, from complex renovations to new construction of municipal, educational, and medical facilities. Notable projects include:

- **Springdale at Lucy Corr Village**, Chesterfield, Virginia - additions of 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces
- **Westminster Canterbury of Richmond (Cottages)**, Richmond, Virginia - Independent living is provided in twenty-two detached two-story single-family homes in four floor plans range from 1,845 square feet to more than 3,000 square feet
- **VCUHS Critical Care Hospital**, Richmond, Virginia - 369,865 square foot bed tower with 232 beds
- **Hopewell Regional Library**, Hopewell, Virginia - 35,584 square feet, public library

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**Sharon Rheinhardt - SWaM Program Manager**

Sharon began managing W. M. Jordan Company's SWaM Program in 2005. In the past four years, she has assisted more than 2,000 qualified firms to become state-certified SWaM contractors. She maintains an in-house database of SWaM contractors and assists clients with a variety of reports and tracking mechanisms. Sharon works to incorporate SWaM participation into the preconstruction process and works with the project management team during construction to keep open communication with our subcontractors.

***Responsibilities:***

- To actively recruit and engage SWaM (Small, Woman-owned and Minority) contractors and businesses to work with W. M. Jordan Company and its subcontractors.
- To coordinate SWaM effort within all W. M. Jordan Company Departments.
- Identify and develop relationships with SWaM contractors and businesses in all areas that impact W. M. Jordan.
- Coordinate all SWaM activity within W. M. Jordan Company.
- Develop relationships with SWaM associations, groups and programs. Identify qualifying, contractors and business and assist them in the certification process.
- Attend functions held by or targeted to SWaM organizations.
- Develop W. M. Jordan's Mentor/Protégé program and coordinate implementation.
- Coordinate with 1st tier Majority Subcontractors on developing relationships with SWaM contractors.
- Assist and train W. M. Jordan employees on the relevance and importance of this program.
- Assist, evaluate and serve as an advocate for qualifying SWaM contractors and businesses.
- Meet with and gather information from "Peer" non-competitive construction companies about SWaM.